POST AWARD CONFERENCE

9 January 2001

STRICOM OMNIBUS CONTRACT (STOC) LIVE DOMAIN

Conference Overview

- Key POCs
- Purpose
- Contract Features
- Acquisition Strategies
- Special Contract Requirements
- STOC Knowledge Portal

Conference Key POCs

- Ms. Daryll Nottingham – Dir. Army Contracts
- Mr. Tom Mazza – STOC Ombudsman
- Mr. Paul Rhodes – PCO/Team Leaders for Live Domain
  Ms. Barbara Ladd – Project Director, Contract Specialist, Technical and Logistics Personnel
- To Be Assigned for each delivery order

Post-Award Conference Purpose

- Clarify procedures to implement contract requirements smoothly
- Clarify roles of both government & contractor personnel
- Detail the more critical or complex requirements to ensure understanding
- Invite questions from the parties on any requirements for

Conference Contract Features

- Multiple Award ID/IQ
- Designed to allow quick awards
- Eight Year Contract
- $4B Ceiling
- Any contract type can be used
- Partial Small Business Set-aside

Conference Acquisition Strategies

External Work

- Relevant to STRICOM mission
- Entry through cognizant Project Manager

Conference Acquisition Strategies

- Procedures For Issuing Delivery Orders
  - Competition
    - Full & Open Competition
    - Small Business Set-Asides
  - Down Select Procedures
  - Statement Of Objectives
  - Statement Of Work/Performance Specifications
  - Sole Source Awards

Conference Acquisition Strategies

Proposal Requirements

- Preliminary discussions with the contractors to communicate requirements and receive input
- Oral proposals are suitable for most delivery orders and can expedite proposal and evaluation time
- Cost as an Independent Variable or disclosure of basic funding information

Conference Acquisition Strategies

Proposal Requirements

- To minimize B & P costs, award may be on a SOO approach with the SOW being written following award rather than being evaluated as part of the contractor proposal
- Care must be taken to enforce timely incorporation of a final SOW into the contract

Conference
Sample DO Process

Low Risk/ Complexity

- Requirement from customer
- Draft SOO/SOW/Spec sent to Contractors with funding data, individual discussions held with each
- Final RFP with final SOW/Spec sent out
- Proposal requirement for cost only
- Written proposals received
- Award

Conference
Sample DO Process

Moderate to High Risk/ Complexity

- Requirement from customer
- Draft SOW/Spec or SOO sent to Contractors with funding data, individual discussions held with each
- Final RFP with final SOW/Spec or SOO sent out
- Oral proposals for specific areas of risk and high complexity
- Written proposal consists of executed contractual offer with pricing, draft charts for oral presentations and short executive summary

Conference
Sample DO Process

Moderate to High Risk/ Complexity

- Clarification questions asked at time of presentation to obtain addition information, supporting data and increase evaluators understanding of the proposal
- Evaluation worksheets developed at Oral presentation
- Award decision follows shortly thereafter
- If applicable, IPT will jointly develop final SOW/Spec as contractual requirement

Conference
Issuing an Order - Fair Opportunity

- FAR 16.505(b): Each awardee shall be provided a fair opportunity to be considered for each order in excess of $2,500
- Procedures and criteria used to select awardees must provide all contractors a fair opportunity to be selected
- In determining these procedures the KO has broad discretion

Conference
Issuing an Order - Fair Opportunity

- Procedures for selecting awardees need not comply with competition requirements of FAR Part 6
- Formal evaluation plans or scoring of proposals are not required
- KO need not contact each offeror before selecting a delivery order awardee if the KO has information available to ensure that each awardee is provided a fair opportunity to be considered for each award

Conference
Issuing an Order - Fair Opportunity

- Urgency
- Only one contractor is capable because the supplies or services ordered are unique or highly specialized
- Sole Source, for economy and efficiency as logical follow-on to an order previously issued (and which awardees were given fair opportunity to be considered)
- Satisfy minimum guarantee

STOC Post Award Conference

Special Contract Requirements

Small Business

- Contract is Partial Small Business set-aside
- Small Business will receive 11% of total work as Set Asides
- All Task Packages must be reviewed by SADBU office
- 8(a) set-asides to be contracted for separately

SOC Post Award Conference

Special Contract Requirements

Partnering

- Formal Partnering required if over $10M
- ALPHA/DELTA for each task/delivery order
- Past Performance review periodically on each delivery order

Post Award Conference

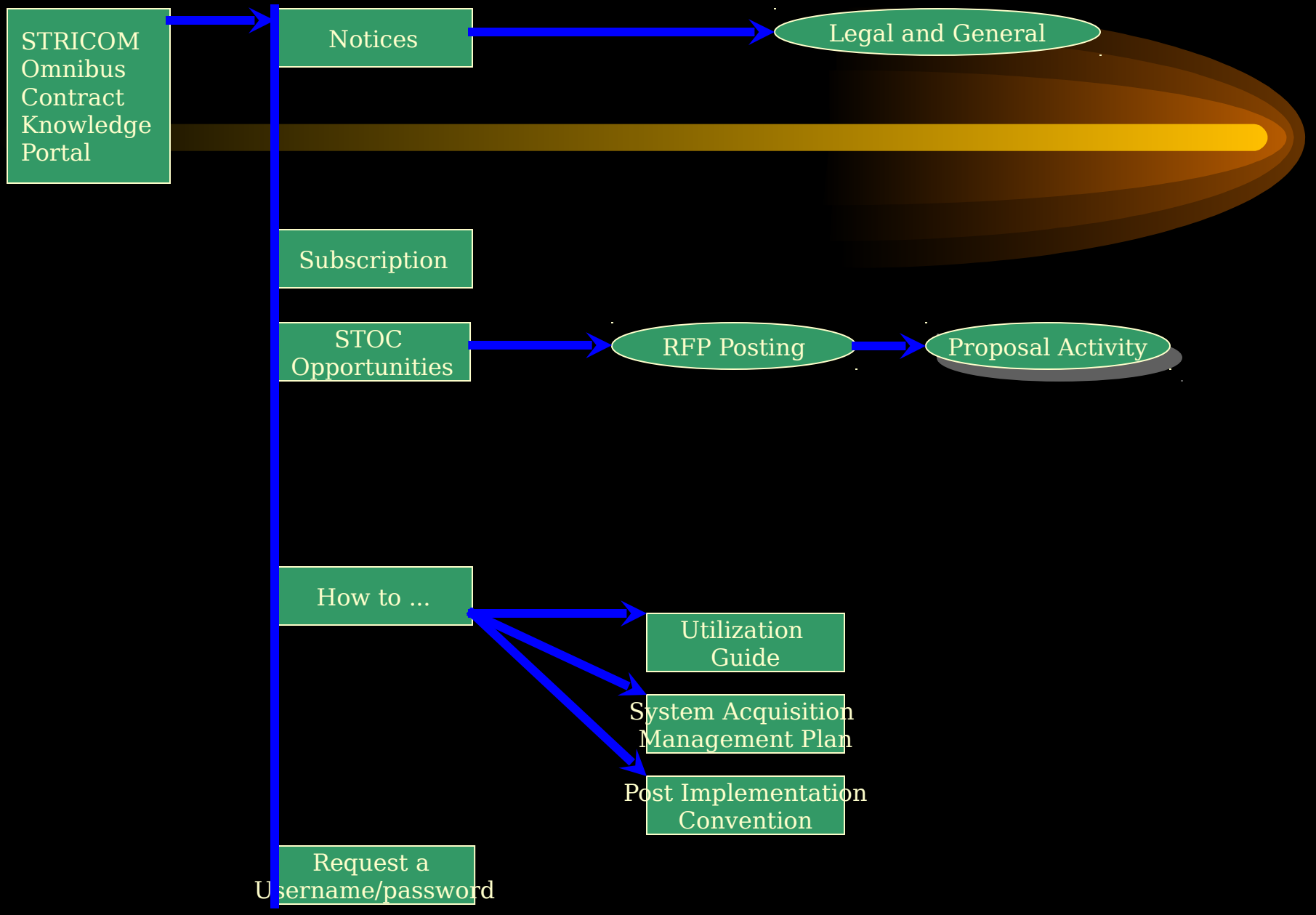
STOC Knowledge Portal

- Provide a browser-based interface for use by STRICOM and STRICOM Contractors. The interface will provide a combination of open and secure access to STOC related information and project activity. Secure access will apply to the ability to enter/review STOC Project Metrics and Proposal activity between STRICOM and Contractors. All other aspects of this application will be made available in an unlimited read format. Write permissions will be assigned as appropriate.

- Provide electronic notification to the appropriate parties in the event of any modifications to the STOC site (including content and function) upon incorporation of the change(s) to the STOC page (s).

- Data security will be maintained iaw STRICOM established standards.

Post Award Conference
STOC Knowledge Portal



Post Award Conference

STOC Knowledge Portal

Notices

- Text format
- Two classifications
  - Legal Notices
  - General Notices

Post Award Conference

STOC Knowledge Portal

Subscriptions

- Request notification of modifications to STOC postings
- Create or edit contact profile
- Searchable listing of STOC contact profiles (by name, company or project)

Post Award Conference

STOC Knowledge Portal

STOC Opportunities

- RFPs and Final Delivery Order (DO) Postings for all STOC projects
- Notice of upcoming work opportunities
- Provide controlled access to Proposal data in response to an RFP (propriety communication between the contractor and STRICOM)

Post Award Conference

STOC Knowledge Portal

How To….

- STOC Utilization Guide
- Systems Acquisition Management Plan
- Post Implementation Convention

Post Award Conference

STOC Knowledge Portal

Request User ID/Password

- User initiated request for access to the STOC limited access areas (Contact Profile data)
- Upon approval, the userid and password will be supplied to the originator of the request
- If the request is denied - STOC Administrator will notify the user
- IAW all STRICOM and STOC Security policies

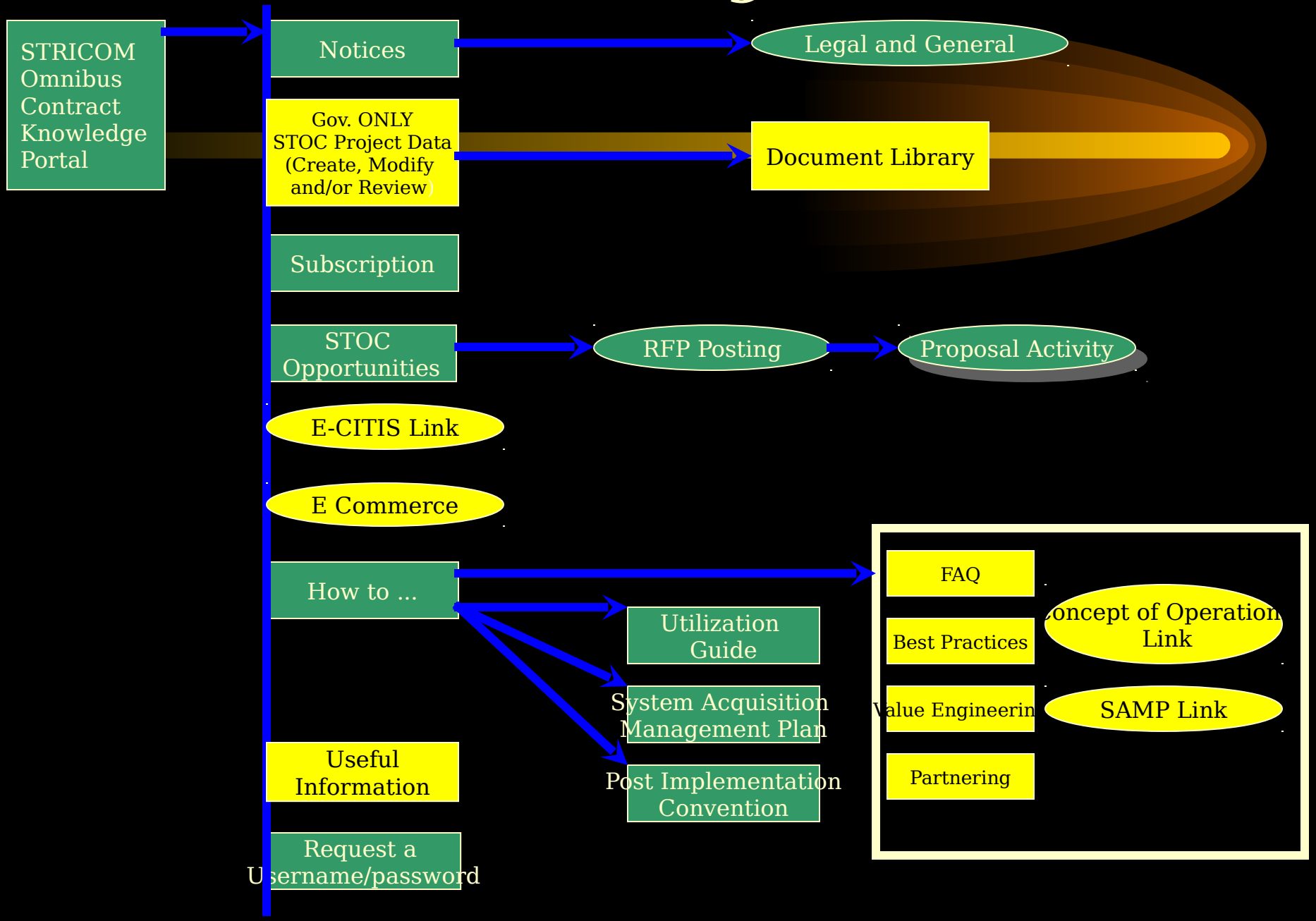
Post Award Conference

STOC Knowledge Portal

Target Date

On line by 1 February
(all areas in Green)

Post Award Conference
STOC Knowledge Portal



STOC Knowledge Portal - Access

- Accessible through STRICOM Home Page:

STRICOM Homepage 1/3/2001 3:43 P.M. Last Updated: 11/22/2000 - Netscape
File Edit View Go Communicator Help
Back Forward Reload Home
Bookmarks Netsite: http://ww
What's Related
http//www.stricom.army.mil
U.S. ARMY STRICOM
SIMULATION, TRAINING AND INSTRUMENTATION COMMAND
COMMANDER: BRIGADIER GENERAL STEPHEN M. SEAY
STRICOM provides the Army with training devices, simulations, simulators and instrumentation for both training and testing. STRICOM's products and the products of its subordinate agencies have been training Soldiers, Sailors, Airmen and Marines for over 50 years.
STRICOM.NEWS(1/3/2001)
(More information)
The MILES 2000 Follow-On effort has been changed to MILES XXI
(More information)
Cool Tech
About Us
CG Suggestion Box
Products & Services
Center for Industry
STOC Knowledge Portal
Command Briefings
Data Repository
Personnel Issues
Photo Archive
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ict
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